



Grant Impact Report

The COVID-19 pandemic presented us with many challenges. We did our best to quickly adapt to the situation so that our patients did not experience an interruption in care. However, with the pandemic, came several changes to the manner in which we provide care, as well as many additional and unforeseen expenses.

In the early days of the pandemic, the shortage of PPE affected our ability to safely send staff into homes as frequently as needed. We continue to incur additional costs for PPE, and for time allocated to safety procedures as a result of COVID-19.

Significant reductions in revenue occurred due to decreased referrals. Increased costs resulted in select clinical initiatives being put on hold. The Government approved unreimbursed telehealth visits, necessitating a new program model with appropriate security measures. Our Counseling Center required transition from in-person to telehealth/Zoom sessions requiring us to purchase new equipment and licenses, train personnel, manage security and monitor effectiveness.

With the grant dollars we received from the Nonprofit Development Center of Southern NJ Pandemic Relief Fund, we were able to purchase PPE and hand sanitizer for our field staff; patient COVID-19 kits which include items to care for patients, such as disposable stethoscopes, BP cuffs, thermometers, and patient masks, which are dedicated to the patient, and left in their home. In addition, the funds were used to help us provide telehealth visits; patient follow up phone calls; a COVID-19 Grief Counseling Support Group, and free care visits to the uninsured.

We sincerely appreciate the support of the Nonprofit Development Center. Your support truly made a difference in the lives of the patients and families we care for.